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Account #
 for office use

Elefante Music & School for the Performing Arts

Musical Instrument Rental Plan, with option to apply payments toward the eventual purchase

STEP 1: Choose your Instrument:

<input type="checkbox"/> VIOLIN RENTAL for 2014-15 School Year (through June): \$65.00 <i>Monthly Rental after Trial Rental Period: \$24.50 per month (tax included)</i> Please see second page for instructions on how to measure your child for the correct size, then circle the size your child needs: 1/10 1/8 1/4 1/2 3/4	<input type="checkbox"/> VIOLA RENTAL for 2014-15 School Year (through June): \$65.00 <i>Monthly Rental after Trial Rental Period: \$24.50 per month (tax included)</i> Please see second page for instructions on how to measure your child for the correct size, then circle the size your child needs: 11" 12" 13"
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CELLO RENTAL for 2014-15 School Year (through June): \$175.00
Monthly Rental after Trial Rental Period: \$35.00 per month (tax included)

Please see second page for instructions on how to measure your child for the correct size, then circle the size your child needs:

 1/8 1/4 1/2 3/4

How to get your instrument (choose one of the following options):
 1) Fill out this form and bring it to Elefante Music. You can take your instrument home with you that day (to ensure your size is available please call Elefante Music in advance and we will set one aside for you).
 2) Fill out this form and mail it to Elefante Music. The instrument will be delivered directly to the Adult School office (Rm A110) at Columbia HS for the start of the program.
 3) Rent the instrument online at www.elefantemusic.com. **You must follow these instructions to get special pricing:**
 a. Use online code 1247820142
 b. Choose school name "SoMap Suzuki Program."
 The instrument will be delivered directly to the Adult School office (Room A110) at Columbia HS for the start of the program.

Enter Your Name and Address Information:

Student Name:	
Parent Name:	E-Mail:
Address:	
Town & Zip:	Home Phone:
Cell Phone:	Work Phone:

Provide Payment Information and Parent Signature:

<table style="width:100%"> <tr> <td>Initial Rental Period</td> <td style="text-align: right;">\$</td> </tr> <tr> <td>Lesson Book- Suzuki Book 1</td> <td style="text-align: right;">\$ 8.55</td> </tr> <tr> <td>Sponge Shoulder Rest (for violin/viola only)</td> <td style="text-align: right;">\$ 6.37</td> </tr> <tr> <td>Cello Anchor (for cello only)</td> <td style="text-align: right;">\$ 13.86</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">\$</td> </tr> </table>	Initial Rental Period	\$	Lesson Book- Suzuki Book 1	\$ 8.55	Sponge Shoulder Rest (for violin/viola only)	\$ 6.37	Cello Anchor (for cello only)	\$ 13.86	TOTAL	\$	<p>This is an agreement between you and Elefante Music to rent an instrument for a trial rental period. We will deliver the instrument to school before the date of your child's first lesson. As the trial rental period comes to an end we will mail you a reminder. At that point you will have the option to continue the rental at a monthly rate or return the rental. Returns can be made at the school ONLY IF you call us for a Return Authorization number.</p> <p>By signing below, you agree to the terms of this contract. Please read the important information on the back before signing.</p> <p>Parent/Guardian Signature: _____</p> <p>Date: _____</p>
Initial Rental Period	\$										
Lesson Book- Suzuki Book 1	\$ 8.55										
Sponge Shoulder Rest (for violin/viola only)	\$ 6.37										
Cello Anchor (for cello only)	\$ 13.86										
TOTAL	\$										

Check Enclosed Visa MasterCard Discover

Credit Card Number: _____ Expiration Date: _____

For office use only		
Date	Instrument	Model
Amount Paid	Serial #	So/Map Suzuki Program 2014

HOW TO MEASURE FOR THE CORRECT SIZE VIOLIN:

Have the student stand up tall and hold his/her arm straight out in front of them with their palm facing up. Measure from the neck to the center of the palm. Use the following measurements as a guide of which size the student will need:

14-15.5": 1/16
15.5-17": 1/10
17-18.5": 1/8
18.5-20.5": 1/4
20.5-22.25": 1/2
22.25-23.75": 3/4
23.75+": 4/4

HOW TO MEASURE FOR THE CORRECT SIZE VIOLA:

Have the student stand up tall and hold his/her arm straight out in front of them with their palm facing up. Measure from the neck to the center of the palm. Use the following measurements as a guide of which size the student will need:

24.5-25.5" : 15" viola
23-24.5" : 14" viola
21.5-23" : 13" viola
20-21.5" : 12" viola
less than 20" : 11" viola

HOW TO MEASURE FOR THE CORRECT SIZE CELLO, BY PLAYER'S HEIGHT:

1/8 to 1/4 size - below 4 feet
1/2 size - 4 to 4 1/2 feet
3/4 size - 4 1/2 to 5 feet
4/4 size - 5 feet and above

You agree to rent an instrument from Elefante Music under the following terms:

All rental payments are due in advance and are not contingent upon practice, lesson, or school schedules.

Rental payments are non-refundable.

There will be a charge for returned checks.

As the renter you are responsible for damage or loss of the instrument due to negligence.

If you account becomes 60 days past due, as its option, Elefante Music can void any credits and/ or send the account to collection.

Renter is responsible for the condition and safe-keeping of the instrument.

Elefante Music is the only repair shop allowed to handle the instrument.

FAQ's About Elefante Music's Rent To Purchase Program

What is a trial rental?

The Trial Rental is a one-time rental option that cannot be repeated. It allows both parent and student the opportunity to try a certain instrument without a significant financial outlay. Should the student decide to continue, the rental fees may be used towards purchasing the instrument.

What is the service charge?

The service charge is a monthly fee that entitles the renter use of our comprehensive on premise repair shop. You will receive regular maintenance and repair of your instrument. The fee is included in the payments described on this contract. These fees do not count towards the purchase of your instrument. The service charges per month are:

\$6.00 for Group A, \$7.00 for Group B, \$8.00 for Group C, and \$9.00 for Group D instruments.

Do my payments count towards the purchase of my instrument?

All consecutive payments (less the service charge) count towards the purchase of the instrument.

Are there any discounts for purchasing the instrument?

At the end of the initial rental period, you are entitled to a 40% discount off of the list price of the instrument. During the first year of monthly re-rental you are entitled to a 30% discount and thereafter 20%.

How can I return the instrument?

You may return the instrument directly to Elefante Music. Elefante Music must be notified if you plan on returning the instrument to the school. If you do return the instrument to the school without obtaining a Return Authorization number from Elefante Music first you will be responsible for any payments that may be due up until the time we have the instrument in our possession.

Are string rentals different than other instruments?

Yes, string instruments can be exchanged at no charge for larger sizes as the student grows. The smaller instruments are therefore not necessarily the ones that you will eventually purchase. The payments that you make on the smaller instruments can be applied to the final instrument that you will need.

How much are the instruments worth?

Violins and violas are valued between \$535.00 and \$675.00. Cellos are valued between \$1250.00 and \$1600.00.